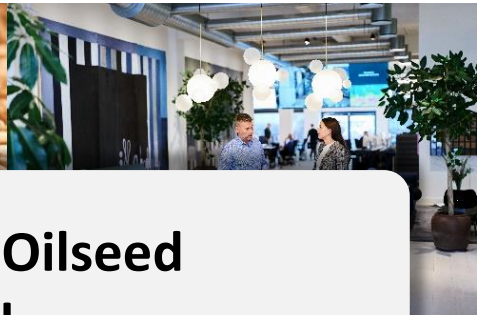


COPENHAGEN MERCHANTS GROUP



Junior Broker – South America – Grains & Oilseed Copenhagen Merchants, São Paulo / Brazil

Have you already started a career within, or do you have an interest in the dynamics of international commodity trade, and want to work together with some of the most successful and professional colleagues in the international market? Then this is your opportunity to join one of the largest grain brokers in the world.

How we make a difference

Grain counts today nearly 50% of global calories consumed, making it the base food for all countries in the world. Being one of the leading agri commodity brokers and service providers for the agricultural trading industry, and being part of Copenhagen Merchants Group, we are creating efficiency and are an integral part of one of the most fundamental commodity industries. Our unique scope allows us to offer our clients complex and multi-modal solutions for selling or buying, logistics, terminal handling, customs clearance, etc.

Copenhagen Merchants ... in São Paulo

You will be part of our newly established broker team in São Paulo, that like all our other broker teams focus on both originators, traders, and consumers in the growing international market. Your current direct 3 colleagues in the São Paulo team, work closely together with more than 20 brokers and execution & chartering specialists in our other teams in Copenhagen, Hamburg, Kaunas, Geneva and Barcelona, consisting of more than 15 nationalities.

Copenhagen Merchants is continuously developing services and products for existing and new clients. Specifically, Copenhagen Merchants is right now developing a new innovative web-based and live agricultural trading platform – CM Navigator, which aims to improve how grain is traded within the industry. And you will naturally be involved in the further development and commercialization of this.

Working in our São Paulo office, you will work in the nice neighborhood Vila Olimpia, and in a completely newly refurbished office.

Your responsibilities and tasks

Being a junior broker, you must develop, so that you become an experienced broker and key-employee for Copenhagen Merchants. That means that you amongst others will:

- develop clients and new flows of corn, meals and soybeans with an initial focus on FOB/CIF markets
- help build and develop the Copenhagen Merchants team, organization and culture in South America
- provide data and input for the further development of CM Navigator (price updates, line-ups, crops and weather information, geopolitical developments in South America, etc.)
- provide high quality execution services to our clients and support the execution and freight team's
- take actively part improving the efficiency of the team and the organization

You

The most important thing for us, is your personality. We know from experience, that people that thrives in the international brokerage environment, is characterized by being curious, openminded, word-keeping and by having sublime social skills. And we also know from experience, that people that thrives in Copenhagen Merchants specifically, also has a profound interest for international business / commodities (e.g. comes from a farmer family) and are ambitious, flexible and pragmatic.

Coming to experience, we hope that you have already had some relevant experience from a similar position. But we could also be open, if you are a recent graduate having studied International Business, Commodities, Logistics, etc. You are a very experienced user of MS Office, especially Excel, and do in general have good digital capabilities. Language-wise you are proficient in English and Spanish – more languages just being an advantage. You enjoy travelling since you can expect some 60+ travel days a year.

What can we offer you?

You will join an international company that is widely recognized and holds an undisputable solid brand – being one of the most innovative and agile companies within commodity brokerage. You will be part of a company with a very special culture, and you will get an opportunity to work with some of the most experienced profiles and thought leaders within commodity trading.

Interested?

Please apply by sending your CV and cover letter to career@copmer.com. Do you want to get more information about the position, feel free to contact Augusto Abati at augusto.abati@copmer.com / +41 22 518 88 05

Country:
Brazil

Working hours:
Full time

Contacts:
Augusto Abati

Location:
Rua Gomes de Carvalho
1666, Vila Olimpia

Expected start date:
As soon as possible

Company homepage:
www.copmer.com

Copenhagen Merchants Group

Copenhagen Merchants helps advance global trade day in and day out. As an independent commodity trading, brokerage and logistics house, we are in the center of the global economy by ensuring efficient, reliable and turnkey solutions to our clients.

Founded in 1977, Copenhagen Merchants has served a key role in developing the international trade of grain brokerage, while also acting as the world's biggest biomass trader. Creating a stronger and synergetic position in the global trade of commodities, Copenhagen Merchants is also investing actively in infrastructure related to enhancing port and terminal operations in U.S.A. and Europe.

Copenhagen Merchants is headquartered in Denmark and has a global team counting over 400 people involved with activities in the Americas, Europe and Asia.